

MUSKEGON COUNTY BOARD OF COMMISSIONERS
MUSKEGON COUNTY, MICHIGAN
REVISED AGENDA

WAYS AND MEANS

Hall of Justice
990 Terrace, Muskegon, MI 49442
April 4, 2013 - 4:00 p.m

James Derezinski, Chair
Charles Nash, Vice-Chair

-
1. Call to Order
 2. Roll Call
 3. Approval of the Minutes of March 21, 2013
 4. Public Comment (on an agenda item).
 5. Items for Consideration

WM13/04 – 26 (Administration) Approve Accounts Payable
WM13/04 – 27 (Human Resources/Employment & Training) Reclassify
Youth Developer (BPN N89003) to JAG Specialist and Title
Change JAG Trainer (BPN X46301) to JAG Specialist and
Title Change Business Consultants (BPN N13501 – 503) to
Talent Recruiter
WM13/04 – 38 (Community Development) Accept Bid for Heritage
Landing Fencing by BC Fence, Inc.

6. Old Business
7. New Business
8. Public Comment (on a new topic)
9. Adjournment

Public Comment

Persons may address the Commission during the time set aside for Public Comment or at any time by suspension of the rules. All persons must address the commission and state their name for the record. Comments shall be limited to two (2) minutes for each participant, unless time is extended prior to the public comment period by a vote of a majority of the commission.

AMERICAN DISABILITY ACT POLICY FOR ACCESS TO OPEN MEETINGS OF THE MUSKEGON COUNTY BOARD OF COMMISSIONERS AND ANY OF ITS COMMITTEES OR SUBCOMMITTEES

The County of Muskegon will provide necessary reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered at the meeting, to individuals with disabilities who want to attend the meeting upon 24-hour notice to the County of Muskegon. Individuals with disabilities requiring auxiliary aids or services should contact the County of Muskegon by writing or calling: Administration, 990 Terrace Street, Muskegon, MI 49442 (231) 724-6520

**Muskegon County
Ways & Means Committee
March 21, 2013
3:30 p.m.
Hall of Justice
990 Terrace
Muskegon, MI**

James Derezinski, Chair

Charles Nash, Vice-Chair

MINUTES

CALL TO ORDER

The meeting was called to order by Commissioner Derezinski at 4:30 p.m.

ROLL CALL

Present: Benjamin Cross, James Derezinski, Marvin Engle, Susie Hughes, Kenneth Mahoney, Charles Nash, Terry Sabo, Robert Scolnik, Rillastine Wilkins

APPROVAL OF MINUTES

It was moved by Cross, supported by Sabo, to approve the minutes of the February 21, 2013, meeting as written. Motion carried.

PUBLIC COMMENT (On an agenda item)

None.

ITEMS FOR CONSIDERATION

WM13/03 – 21 It was moved by Cross, supported by Wilkins, to approve the payment of the accounts payable of \$3,989,962.46 covering the period of March 2, 2013 through March 15, 2013 as presented by the County Clerk. Motion carried.

WM13/03 – 22 It was moved by Mahoney, supported by Scolnik, to approve the agreement between United Networks of America and Muskegon County to provide a free discount prescription drug card to Muskegon County residents, at no cost to the County and that the County Board chair be authorized to sign the agreement.

Mr. Brian Oliver, United Networks of America presented a Power Point presentation on the free health savings card program for Muskegon County residents.

ROLL CALL

Yes: Cross, Derezinski, Engle, Hughes, Mahoney, Sabo, Scolnik, Wilkins
Abstain: Nash Motion carried.

WM13/03 – 23 It was moved by Sabo, supported by Hughes, to authorize the Muskegon County Information Systems Department to enter into a contract with the State of Michigan for acquisition of Spring 2013 digital orthophotography and associated lidar elevation data for enhancement into the county's geographic information system at a price not to exceed \$113,402.06. Motion carried.

WM13/03 – 24 It was moved by Cross, supported by Nash, to approve the purchase of three (3) 2013 Ford Police Interceptors from Great Lakes Ford in the total amount of \$80,430.00. Motion carried.

WM13/03 – 25 It was moved by Hughes, supported by Wilkins, to authorize the Sheriff's Office to accept the FY2013-2014 Huron-Manistee National Forest Cooperative Law Enforcement Agreement (11-LE-11090400-017) in the amount of \$4,959.44 and to have the Board Chair sign this agreement. Motion carried.

OLD BUSINESS

Commissioner Derezinski requested information from Corporate Counsel Theodore Williams regarding a veterans hiring preference. Mr. Theodore Williams noted the statute is quite generic and noted there is no law against giving veterans a hiring preference.

Commissioner Derezinski requested this item be put on the next Board Planning Session agenda.

NEW BUSINESS

None.

PUBLIC COMMENT (On a new topic)

None.

ADJOURNMENT

There being no further business to come before the Ways & Means Committee, the meeting adjourned at 4:41 p.m.


REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE Ways & Means		BUDGETED NON-BUDGETED PARTIALLY BUDGETED	
REQUESTING DEPARTMENT Administration	COMMITTEE DATE April 4, 2013	REQUESTOR SIGNATURE Bonnie Hammersley	
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)			
Accounts payable - already distributed.			
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)			
I move to approve payment of the accounts payable of \$3,557,396.14 covering the period of March 16, 2013 through March 29, 2013, as presented by the County Clerk.			
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)			
<u>HUMAN RESOURCES ANALYSIS:</u>		<u>FINANCE & MANAGEMENT ANALYSIS:</u>	
		Recommend Approval H. Kaplan	
<u>CORPORATE COUNSEL ANALYSIS:</u>		<u>ADMINISTRATOR RECOMMENDATION:</u>	
		<i>approval</i> <i>BBH</i>	
AGENDA DATE: <i>4-4-13</i>	AGENDA NO.: <i>WM13/04-26</i>	BOARD DATE: <i>4-9-13</i>	PAGE NO.

REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE Ways and Means		BUDGETED <input checked="" type="checkbox"/>	NON-BUDGETED <input type="checkbox"/>	PARTIALLY BUDGETED <input type="checkbox"/>
REQUESTING DEPARTMENT Human Resources/Employment & Training	REQUEST DATE April 4, 2013	REQUESTOR SIGNATURE D. Groeneveld		
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)				
<p>The Muskegon/Oceana Workforce Development Board awarded a JAG (Jobs for America's Graduates) site to Orchard View Schools. To staff this new site the department is requesting to reclassify a current Youth Developer BPN N89003 to a JAG Specialist (NX00130). Also due to recent State of Michigan monitoring, it was recommended that the current JAG Trainer BPN X46301 be retitled to JAG Specialist.</p> <p>The department is also requesting a title change of Business Consultant BPN N13501, N13502 and N13503 to Talent Recruiters to more accurately reflect the duties they will be performing.</p> <p>This change in County positions will not require any general fund allocation.</p>				
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)				
I move to reclassify Youth Developer BPN N89003 to JAG Specialist and title change JAG Trainer BPN X46301 to JAG Specialist and title change Business Consultants BPN N13501, N13502 and N13503 to Talent Recruiter.				
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)				
HUMAN RESOURCES ANALYSIS: Recommend Approval Deborah Groeneveld	FINANCE & MANAGEMENT ANALYSIS: <i>Recommend Approval</i>			
CORPORATE COUNSEL ANALYSIS	ADMINISTRATOR RECOMMENDATION: <i>approval BBA</i>			
Approved at Workforce Development Board unanimously on 10/16/12				
AGENDA DATE: 4-4-13	AGENDA NO. Wm13/04-27	BOARD DATE: 4-9-13	PAGE NO.	

REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE WAYS & MEANS		BUDGETED NON-BUDGETED PARTIALLY BUDGETED	
REQUESTING DEPARTMENT COMMUNITY DEVELOPMENT/CVB	COMMITTEE DATE 4/4/13	REQUESTOR SIGNATURE ROBERT M. LUKENS	
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)			
<p>For years the annual festivals held at the County-owned Heritage Landing facility have used temporary cyclone fencing for crowd control and to restrict access to certain areas of festival grounds. Festival managers expressed the need for permanent perimeter fencing for the facility, which would considerably reduce costs, allow for improved crowd control, and reduce set-up and dismantling time.</p> <p>The Community Development Department, Facilities Management/Public Works, and Purchasing Departments developed an RFP for Heritage Landing fencing after approval of Board Motion 2012-508 on November 8, 2012. This RFP sought bids for perimeter fencing in addition to several proposed interior fencing sections and gates for crowd control. Working with the City of Muskegon Fire Department, several emergency egress points were also added to the RFP. When not in use for festivals, these 20' egress gates along the main perimeter fence will be locked in an open position.</p> <p>The recommended fencing configuration is Option 1-A and 2-B, which will fence the Heritage Landing property with a 72" high, black powder-coated aluminum fence. The proposed Rotary Park will not be fenced, except for its eastern property line along the Heritage Landing property. A 20' gate will be installed in the fence section between Heritage Landing and Rotary Park, but that gate too will be locked in an open position when festivals are not using the facility.</p> <p>The RFP was advertised on MITN, reaching 54 potential vendors, and accessed by 29 of those vendors. Eight (8) potential vendors – all Michigan companies – submitted proposals for the Heritage Landing Fencing project.</p> <p>BC Fence, Inc., dba Justice Fence Company, submitted the lowest bid for each of the proposed fencing options, and will use the fencing compatible with the bid specifications. The company is adequately insured, meets all of the bid requirements, and will complete the job in the allotted timeframe. Total cost of Option 1-A and 2-B 72" fencing will be \$61,842.99 with a \$1% early payment discount.</p> <p>Funding for the fencing is available through the Heritage Landing Reserve Fund.</p>			
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)			
Move to accept the bid for Heritage Landing fencing for Options 1-A and 2-B, 72" high fence, submitted by BC Fence, Inc. (dba Justice Fence Company) to be paid for with funds from the Heritage Landing Reserve Fund for a total cost of \$61,842.99 with a \$1% early payment discount.			
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)			
<u>HUMAN RESOURCES ANALYSIS:</u>		<u>FINANCE & MANAGEMENT ANALYSIS:</u>	
<u>CORPORATE COUNSEL ANALYSIS:</u>		<u>ADMINISTRATOR RECOMMENDATION:</u> <div style="text-align: center; font-family: cursive;"> approved  </div>	
AGENDA DATE: 4/4/13	AGENDA NO.: Wm13/04-38	BOARD DATE: 4/9/13	PAGE NO.

MUSKEGON COUNTY BID SUMMARY

Commodity Number: 330-13

Bid: RFB 13-2065

Department: Convention & Visitors Bureau

Release Date: 03/06/2013

Product / Service: Fence Installation - Heritage Landing

Opening Date: 03/27/2013

MITN Solicitation Statistics

Vendors Received Notice: 54
Vendors Accessed Attachments: 29
Bids Received: 8
No-Bid Form Received: 0

Vendor Name & Address	Option 1A + 1B 72" Fencing Total Cost	Option 1A + 1B 60" Fencing Total Cost	Option 2A + 2B 72" Fencing Total Cost	Option 2A + 2B 60" Fencing Total Cost	Option 1A + 2B 72" Fencing Total Cost	Option 1A + 2B 60" Fencing Total Cost	Comments
American Fence & Supply Co., Inc. 21200 Schoenherr Road Warren, MI 48089	\$126,627.57 *Equivalent \$129,160.12	\$118,464.21 *Equivalent \$120,853.89	\$101,161.47 *Equivalent \$103,184.70	\$94,844.11 *Equivalent \$96,740.99	\$119,491.32 *Equivalent \$121,881.15	\$111,866.71 *Equivalent \$114,104.04	No Local Bldg Permit Included Excludes all Clearing, Grubbing, Grading *Includes Bond Costs
Dewitt Fence Company 3236 W. St. Joseph Lansing, MI 48917	\$78,732.00	\$75,262.00	\$61,936.00	\$59,296.00	\$73,962.00	\$70,762.00	
Fence Consultants 615 - 11th Street, N.W. Grand Rapids, MI 49504	\$80,891.50 *Equivalent \$79,273.67	\$74,401.25 *Equivalent \$72,913.23	\$63,335.50 *Equivalent \$62,068.79	\$58,451.25 *Equivalent \$57,282.23	\$75,904.00 *Equivalent \$74,385.92	\$69,870.00 *Equivalent \$68,472.60	**2% Early Payment Discount
Industrial Fence & Landscaping 12030 Pleasant Street Detroit, MI 48217	\$77,313.50	\$72,991.00	\$59,800.00	\$56,855.00	\$73,048.80	\$68,986.00	
BC Fence, Inc. dba Justice Fence Company 1276 E. Columbia Avenue Battle Creek, MI 49014	\$66,665.72 *Equivalent \$65,999.06	\$61,687.42 *Equivalent \$61,070.55	\$51,757.72 *Equivalent \$51,240.14	\$47,855.82 *Equivalent \$47,377.26	\$62,467.67 *Equivalent \$61,842.99	\$57,640.32 *Equivalent \$57,063.92	**1% Early Payment Discount
Marquette Fence Company, Inc. 1446 M-28 East Marquette, MI 49855	\$80,408.75	\$75,660.00	\$62,478.75	\$58,940.00	\$75,315.00	\$70,910.00	
Michigan Fence & Supply Company 25553 Joy Boulevard Harrison Township, MI 48045	\$78,757.45 *Equivalent \$79,942.45	\$73,343.20 *Equivalent \$74,443.20	\$62,831.90 *Equivalent \$63,776.90	\$58,809.45 *Equivalent \$59,694.45	\$74,099.95 *Equivalent \$75,214.95	\$69,031.95 *Equivalent \$70,071.95	*Includes Bond Costs
RMD Holdings, Ltd. dba Nationwide Construction Grp 53861 Gratiot Chesterfield, MI 48051	\$78,840.80	\$71,905.80	\$60,666.60	\$55,938.00	\$73,281.80	\$66,820.70	

Department Recommendation:

Name of Witness: Tina Nash

BC Fence, Inc. dba Justice Fence Company
Option 1A + 2B of 72" Fencing

Name of Buyer: Christine R. Johnson

See Evaluation Summary

County Administrator Name: Bonnie Hammersley

Vendor Awarded: _____

Board Approval Date: _____

Purchase Order Number: _____

HERITAGE LANDING FENCE BIDS

RFB 13-2065

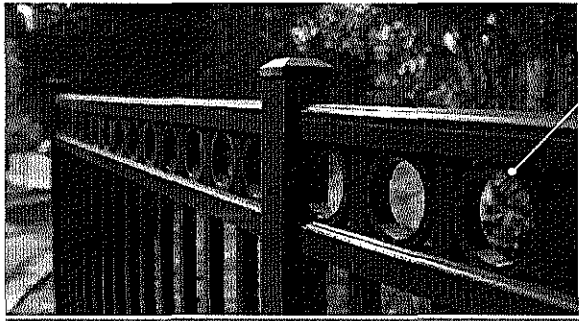
ITEM NO.	DESCRIPTION	QTY.	AMERICAN FENCE*		DEWITT FENCE		FENCE CONSULTANTS		INDUSTRIAL FENCE		JUSTICE FENCE		MARQUETTE FENCE		MICHIGAN FENCE*		NATIONWIDE	
			UNIT COST	TOTAL FOR LINE	UNIT COST	TOTAL FOR LINE	UNIT COST	TOTAL FOR LINE	UNIT COST	TOTAL FOR LINE	UNIT COST	TOTAL FOR LINE	UNIT COST	TOTAL FOR LINE	UNIT COST	TOTAL FOR LINE	UNIT COST	TOTAL FOR LINE
OPTION 1A																		
1	72" FENCE	1355	58.19	\$78,847.45	38.4	\$52,032.00	39.9	\$54,064.50	38.56	\$52,248.80	34.33	\$46,517.15	40.75	\$55,216.25	38.71	\$52,452.05	40.24	\$54,525.20
2	72" CANT. GATE	1	8068.55	\$8,068.55	4800	\$4,800.00	5116	\$5,116.00	4000	\$4,000.00	3574.14	\$3,574.14	5125	\$5,125.00	4550	\$4,550.00	3000	\$3,000.00
3	72" SWING GATE	2	7718.49	\$15,436.98	3700	\$7,400.00	3380	\$6,760.00	3500	\$7,000.00	2236.21	\$4,472.42	2750	\$5,500.00	3650	\$7,300.00	2500	\$5,000.00
			Total=	\$102,352.98	Total=	\$64,232.00	Total=	\$65,940.50	Total=	\$53,248.80	Total=	\$54,563.71	Total=	\$65,841.25	Total=	\$64,302.05	Total=	\$62,525.20
4	60" FENCE	1355	54.04	\$73,224.20	36.4	\$49,322.00	36.25	\$49,118.75	36.2	\$49,051.00	31.26	\$42,357.30	38	\$51,490.00	35.82	\$48,536.10	36.10	\$48,915.50
5	60" CANT. GATE	1	7675.52	\$7,675.52	4700	\$4,700.00	5020	\$5,020.00	3900	\$3,900.00	3500.58	\$3,500.58	5050	\$5,050.00	4485	\$4,485.00	3000	\$3,000.00
6	60" SWING GATE	2	7410.63	\$14,821.26	3600	\$7,200.00	3250	\$6,500.00	3200	\$6,400.00	2209.28	\$4,418.56	2700	\$5,400.00	3440	\$6,880.00	2500	\$5,000.00
			Total=	\$95,720.98	Total=	\$61,222.00	Total=	\$60,638.75	Total=	\$59,351.00	Total=	\$50,276.44	Total=	\$61,940.00	Total=	\$59,901.10	Total=	\$56,915.50
OPTION 1B																		
7	72" FENCE	290	57.09	\$16,556.10	38	\$11,020.00	39.9	\$11,571.00	36.43	\$10,564.70	34.02	\$9,865.80	40.75	\$11,817.50	37.26	\$10,805.40	47.64	\$13,815.60
8	60" FENCE	290	52.94	\$15,352.60	36	\$10,440.00	36.25	\$10,512.50	36	\$10,440.00	31.73	\$9,201.70	38	\$11,020.00	34.49	\$10,002.10	43.07	\$12,490.30
9	72" SWING GATE	1	7718.49	\$7,718.49	3480	\$3,480.00	3380	\$3,380.00	3500	\$3,500.00	2236.21	\$2,236.21	2750	\$2,750.00	3650	\$3,650.00	2500	\$2,500.00
10	60" SWING GATE	1	7410.63	\$7,410.63	3600	\$3,600.00	3250	\$3,250.00	3200	\$3,200.00	2209.28	\$2,209.28	2700	\$2,700.00	3440	\$3,440.00	2500	\$2,500.00
OPTION 2A																		
11	72" FENCE	1040	58.19	\$60,517.60	38.4	\$39,936.00	39.9	\$41,496.00	37.5	\$39,000.00	34.43	\$35,807.20	40.75	\$42,380.00	39.6	\$41,184.00	40.3	\$41,912.00
12	72" CANT. GATE	1	8068.55	\$8,068.55	4850	\$4,850.00	5116	\$5,116.00	4000	\$4,000.00	3574.14	\$3,574.14	5125	\$5,125.00	4550	\$4,550.00	3000	\$3,000.00
13	72" SWING GATE	2	7718.49	\$15,436.98	3700	\$7,400.00	3380	\$6,760.00	3500	\$7,000.00	2236.21	\$4,472.42	2750	\$5,500.00	3650	\$7,300.00	2500	\$5,000.00
			Total=	\$84,023.13	Total=	\$52,186.00	Total=	\$53,372.00	Total=	\$50,000.00	Total=	\$43,853.76	Total=	\$53,005.00	Total=	\$53,934.00	Total=	\$49,912.00
14	60" FENCE	1040	54.04	\$56,201.60	36.4	\$37,856.00	36.25	\$37,700.00	35.5	\$36,920.00	31.32	\$32,572.80	38	\$39,520.00	36.84	\$38,313.60	36.57	\$38,032.80
15	60" CANT. GATE	1	7675.52	\$7,675.52	4700	\$4,700.00	5020	\$5,020.00	3900	\$3,900.00	3500.58	\$3,500.58	5050	\$5,050.00	4485	\$4,485.00	3000	\$3,000.00
16	60" SWING GATE	2	7410.63	\$14,821.26	3600	\$7,200.00	3250	\$6,500.00	3200	\$6,400.00	2209.28	\$4,418.56	2700	\$5,400.00	3440	\$6,880.00	2500	\$5,000.00
			Total=	\$78,698.38	Total=	\$49,756.00	Total=	\$49,220.00	Total=	\$47,220.00	Total=	\$40,491.94	Total=	\$49,970.00	Total=	\$49,678.60	Total=	\$46,032.80
OPTION 2B																		
17	72" FENCE	165	57.09	\$9,419.85	38	\$6,270.00	39.9	\$6,583.50	40	\$6,600.00	34.35	\$5,667.75	40.75	\$6,723.75	37.26	\$6,147.90	50.04	\$8,256.60
18	60" FENCE	165	52.94	\$8,735.10	36	\$5,940.00	36.25	\$5,981.25	39	\$6,435.00	31.24	\$5,154.60	38	\$6,270.00	34.49	\$5,690.85	44.88	\$7,405.20
19	72" SWING GATE	1	7718.49	\$7,718.49	3480	\$3,480.00	3380	\$3,380.00	3200	\$3,200.00	2236.21	\$2,236.21	2750	\$2,750.00	3650	\$3,650.00	2500	\$2,500.00
20	60" SWING GATE	1	7410.63	\$7,410.63	3600	\$3,600.00	3250	\$3,250.00	3200	\$3,200.00	2209.28	\$2,209.28	2700	\$2,700.00	3440	\$3,440.00	2500	\$2,500.00
72" OPTION 1A + 1B TOTAL =			\$126,627.57	\$129,160.12	\$78,732.00	\$80,891.50	\$79,273.67	\$77,313.50	\$66,665.72	\$65,999.06	\$80,408.75	\$78,757.45	\$79,942.45	\$78,840.80				
60" OPTION 1A + 1B TOTAL =			\$118,484.21	\$120,853.89	\$75,262.00	\$74,401.25	\$72,913.23	\$77,991.00	\$61,687.42	\$61,070.55	\$75,660.00	\$73,343.20	\$74,443.20	\$71,905.80				
72" OPTION 2A + 2B TOTAL =			\$101,161.47	\$103,184.70	\$61,936.00	\$63,335.50	\$62,068.79	\$59,800.00	\$51,757.72	\$51,240.14	\$62,478.75	\$62,831.90	\$63,776.90	\$60,668.60				
60" OPTION 2A + 2B TOTAL =			\$94,844.11	\$96,740.99	\$59,296.00	\$58,451.25	\$57,282.23	\$56,855.00	\$47,855.82	\$47,377.26	\$58,940.00	\$58,809.45	\$59,694.45	\$55,938.00				
72" OPTION 1A + 2B TOTAL =			\$119,491.32	\$121,881.15	\$79,982.00	\$75,904.00	\$74,985.92	\$73,048.80	\$62,467.67	\$61,842.99	\$75,315.00	\$74,099.95	\$75,214.95	\$73,281.80				
60" OPTION 1A + 2B TOTAL =			\$111,866.71	\$114,104.04	\$70,762.00	\$69,870.00	\$68,472.60	\$68,986.00	\$57,640.32	\$57,063.92	\$70,910.00	\$69,031.95	\$70,071.95	\$66,820.70				

% EARLY PAYMENT DISCOUNT	0.0%	0.0%	2.0%	0.0%	1.0%	0.0%
LOW BID BASED ON 72" OPTION 1A + 1B	8	3	5	2	7	6
LOW BID BASED ON 60" OPTION 1A + 1B	8	6	3	4	7	5
LOW BID BASED ON 72" OPTION 2A + 2B	8	4	5	2	6	7
LOW BID BASED ON 60" OPTION 2A + 2B	8	6	4	3	5	7
LOW BID BASED ON 72" OPTION 1A + 2B	8	4	5	2	7	6
LOW BID BASED ON 60" OPTION 1A + 2B	8	6	3	4	7	5

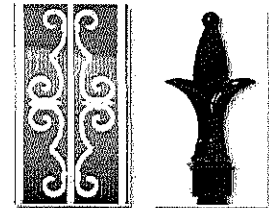
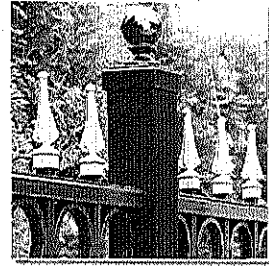
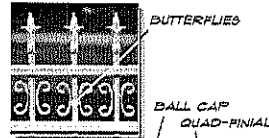
= 72" FENCE OR GATE COMPONENTS
= 60" FENCE OR GATE COMPONENTS

*Values have bond cost added.

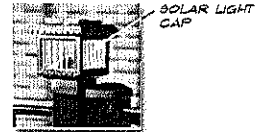




CIRCLES

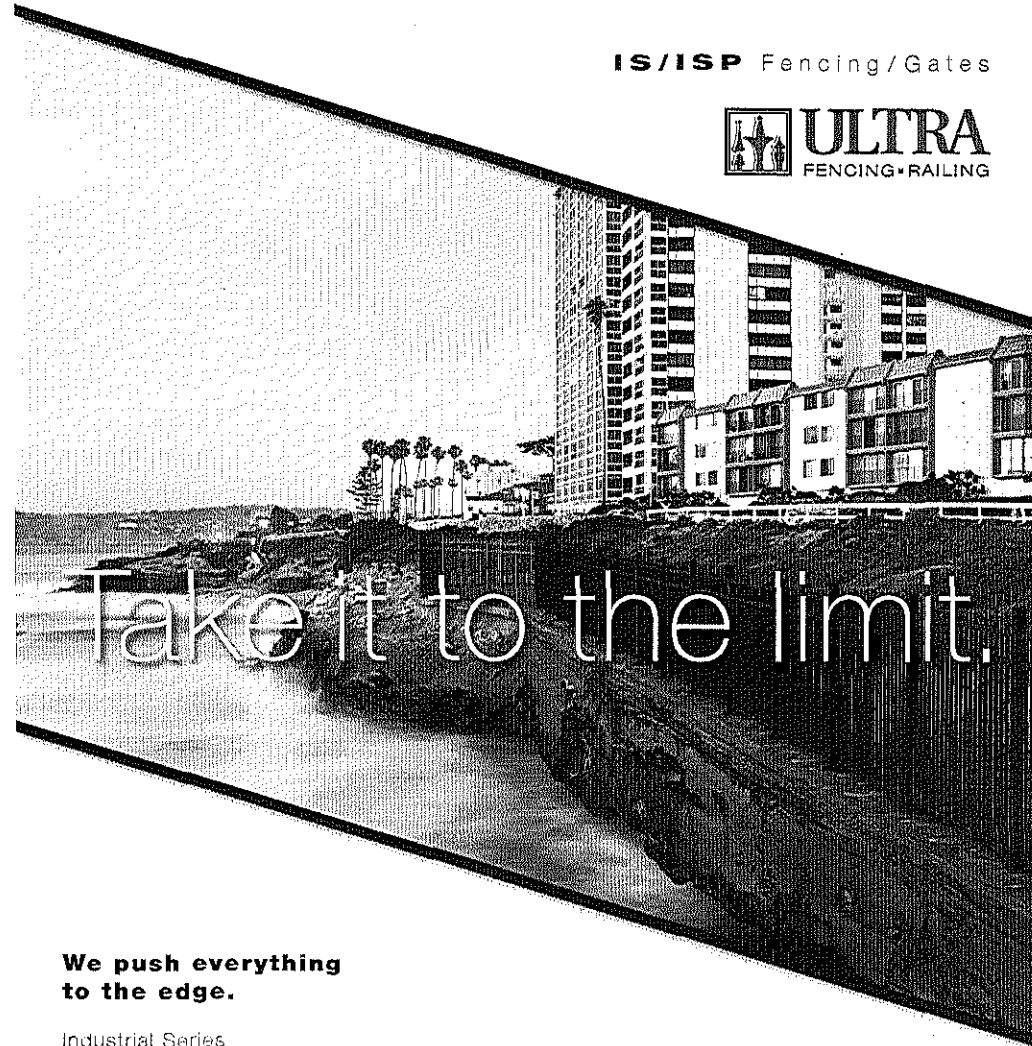


LARGE SCROLL TRI-FINIAL



SOLAR LIGHT CAP

IS/ISP Fencing/Gates



We push everything to the edge.

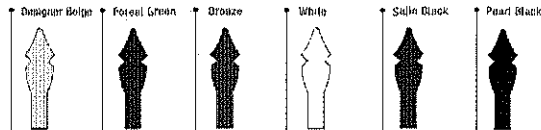
Industrial Series

Designer Accessories

Ultra Fencing, Railing and Gates are a functional and attractive addition wherever they are used, and our cast aluminum designer accessories make an even bolder architectural statement. There are scrolls, butterflies, circles and two styles of finials that can be integrated into your fencing design.


Colors

Ultra Fencing, Railing, Gates and Designer Accessories are available in six classic colors as well as custom specified hues. All colors are applied with a special Powercoat™ finish to resist harsh weather and heat.




Colors shown represent an approximate comparison and may vary slightly from actual product color.

Ultra Aluminum Lifetime Warranty



Ultra Aluminum fence and railing products are guaranteed for life against defects in workmanship and/or materials. The Powercoat™ finish on all fencing and railing by Ultra Aluminum is unconditionally guaranteed for life against cracking, peeling or chipping. Visit our website for more information and a copy of the warranty.

Environmentally Responsible

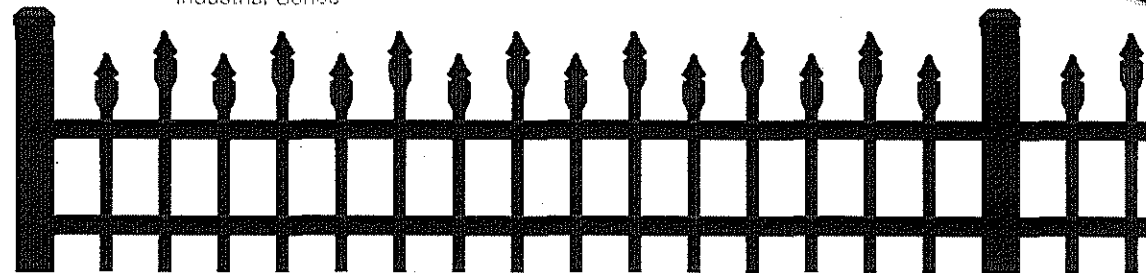


Ultra is proud to use recycled aluminum in our products. Aluminum is the most commonly recycled metal in the world. Our Powercoat™ coating process is environmentally friendly and virtually pollution-free.

ULTRA FENCING • RAILING ULTRAFENCE.COM | 800.556.4420



UA 03 3/09



Superior Product Design for Ultra-Strength

How to tell you're getting genuine Ultra Fence or Rail

It's in the details. The fine strength to the aluminum rails we use. The extra strength of the ribs inside.

Our pinched spear tops show more detail than most competitors.

We push everything to the edge.

Even the way we pack and ship your fencing is more than anyone expects, or any competitor will attempt.

Fencing sections are factory assembled and placed in a corrugated shipping box, interleaved with foam padding between sections and nylon strapped together, so there's no shifting and no rubbing. Your fence arrives fully assembled and ready to be professionally installed.



High-strength Ultrum™ Alloy, Made in the USA
It's as strong as steel, but will never rust. Ultrum is a 6005-T5 alloy, with a minimum ultimate strength of 85,000 psi.



Ultrarail™ – 20% more aluminum in all our rails, with a full 8 ribs inside
Maintains Ultra-Strength even when punched for pickets.



Our pinched spear tops show more detail than most competitors
We put more dimension into our version; the more pronounced ribs add structural integrity as well as architectural appeal.



Factory assembled, with stainless-steel fasteners
For structural integrity and strength you can count on.



All gates are fastened and 100% welded at all connections and joints
Designed to stand up to the rigors of everyday use.



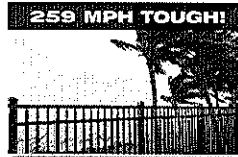
Powercoat™ Finish—panels, gates, posts and designer accessories
When applied, Powercoat is twice the thickness and hardness of a typical acrylic, baked enamel, or "wet paint" finish, making it more durable, fade-resistant and scratch-resistant than other coatings.

Over-the-top Architectural Details can really make a difference

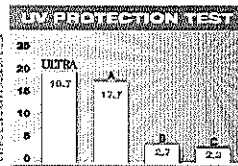
Multiple sizes and gauges of components for every performance level
Ultra Posts are available as 2-1/2", 3" and 4" square. Pickets are 1" square, and our reinforced Rails are 1-1/4"

Finials, butterflies, scrolls and circles take your fencing to a new level
Combine these heavy-duty cast accessories for truly distinct designs

Six colors are standard at Ultra; same price, same delivery time
Custom colors are even available with a modest up-charge



Hurricane Tested Tough!
Ultra IS/ISP fencing tested to withstand hurricane wind gusts of up to 259 MPH.



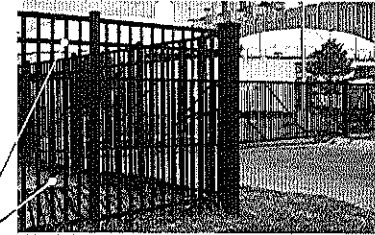
An Independent lab's accelerated weathering test shows that Ultra's Powercoat™ finish maintains higher levels of UV Protection compared to other leading manufacturers' finishes.

Industrial Fencing

For applications where additional security and strength are required, Ultra has developed the Industrial Series fencing. All fence sections come factory pre-assembled in 6' lengths, with a broad offering of heights — 48", 60", 72" and 96". Custom lengths and heights are available by special order. Each section easily follows modest changes in grade along your property lines, or can be factory designed to conform to more prominent hills and valleys.

IS Series ULTRA IS INDUSTRIAL SERIES

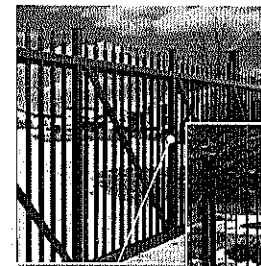
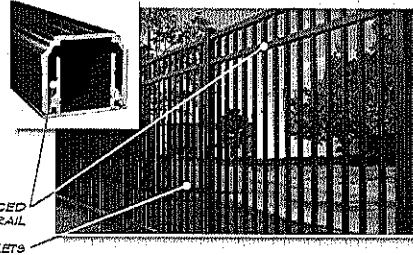
Incorporates our largest-scale components for Industrial-strength and safety.



ULTRA ISP INDUSTRIAL SERIES PREMIUM

Designed for maximum security in higher risk applications.

- Double-Wall ISP Rail
- Additional Strength
- Hidden Fasteners
- Impervious to Insects



CANTILEVER GATE

Walk and Drive Gates

Matching walk and drive gates are available in standard widths and heights. Larger walk gates, drive, estate, and cantilever gates are also available.

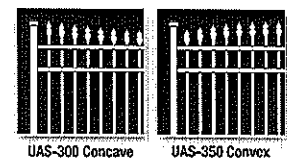
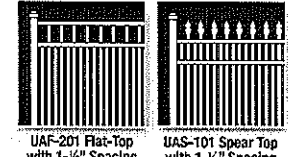
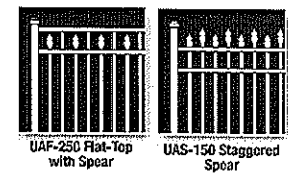
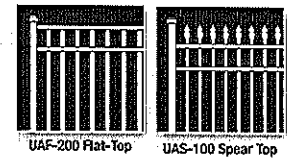
Each pool gate is also available with self-closing and self-latching hardware and specially designed keyud entry.

MATCHING WALK AND DRIVE GATES ARE AVAILABLE IN:
WIDTHS OF 36", 48", 60", 72", 96" AND HEIGHTS OF 36", 48", 60", 72"

ARCHED WALK GATE

Design Options

IS/ISP available in 3-1/2" or 1-1/2" spacing.

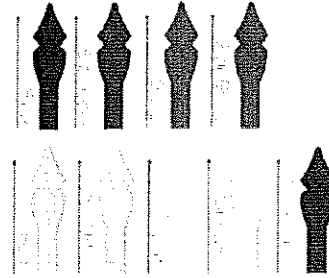


Fencing Specifications

Components	Residential Series	Commercial Series	Industrial Series
Pickets	3/8" sq. x .050	3/4" sq. x .055	1" sq. x .062
Ultra Picket	1" x 3/8" x .062		
Light Commercial Picket	1" x 3/8" x .050		
Rails - Top Wall	1 1/8" x .062	1 3/8" x .065	1 5/8" x .070
Side Wall	1" x .080	1 1/2" x .088	1 5/8" x .100
Standard Posts	2" sq. x .060	2" sq. x .080	2 1/2" sq. x .100
	2" sq. x .080	2" sq. x .125	3" sq. x .125
	2" sq. x .125	2 1/2" sq. x .100	
	2 1/2" sq. x .100	3" sq. x .125	
Gate Posts	2" sq. x .125	3" sq. x .125	3" sq. x .125
	2 1/2" sq. x .100	4" sq. x .125	4" sq. x .125
Picket Spacing	3 1/8"	3 3/8"	3 3/8"
	1 3/8" optional	1 1/2" optional	1 1/2" optional
Ultra Picket	3 3/8"		
Post Spacing	72 1/2" on center	72 1/2" on center	72 1/2" on center
			8' wide optional
Heights Available	36" 42" 48"	36" 42" 48"	36" 48" 60" 72"
	54" 60" 72"	54" 60" 72"	84" 96" 108" 120" 132" 144"

Colors

Ultra Fencing is available in a wide selection of colors. All colors are available in a wide selection of colors. All colors are available in a wide selection of colors. All colors are available in a wide selection of colors.



Colors shown represent an approximate representation and may vary slightly from actual picket color.

Finish:

Ultra Fencing is available in a wide selection of finishes. All finishes are available in a wide selection of finishes. All finishes are available in a wide selection of finishes. All finishes are available in a wide selection of finishes.

Materials:

Ultra Fencing is available in a wide selection of materials. All materials are available in a wide selection of materials. All materials are available in a wide selection of materials. All materials are available in a wide selection of materials.

Ultra Aluminum Lifetime Warranty

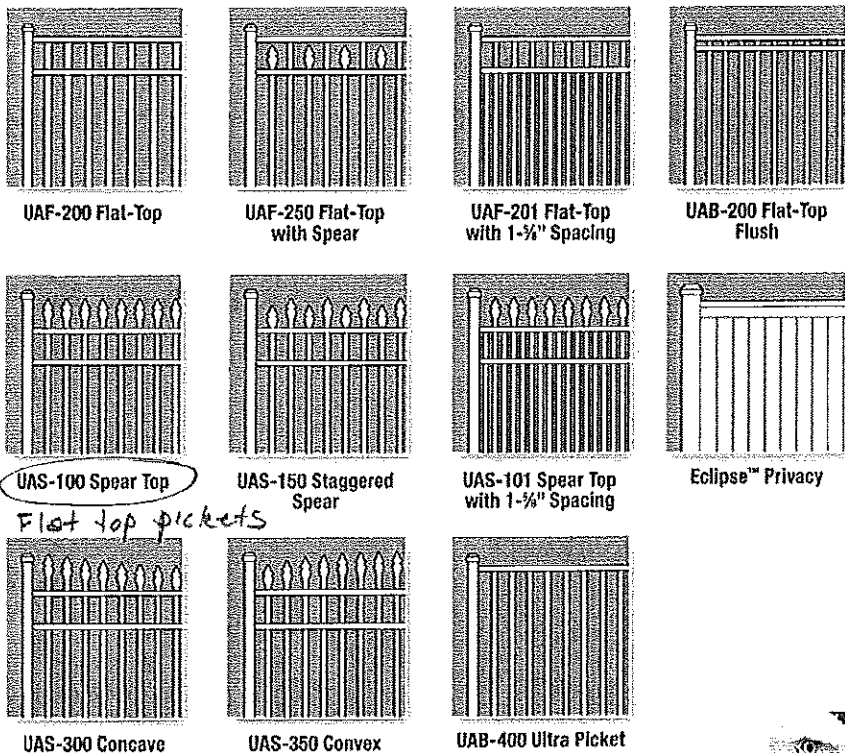
Ultra Aluminum Lifetime Warranty. Ultra Aluminum Lifetime Warranty. Ultra Aluminum Lifetime Warranty. Ultra Aluminum Lifetime Warranty. Ultra Aluminum Lifetime Warranty.

Environmentally Responsible

Ultra Fencing is available in a wide selection of environmentally responsible materials. All materials are available in a wide selection of environmentally responsible materials. All materials are available in a wide selection of environmentally responsible materials.

Design Options

Ultra Fencing is available in a wide selection of design options.

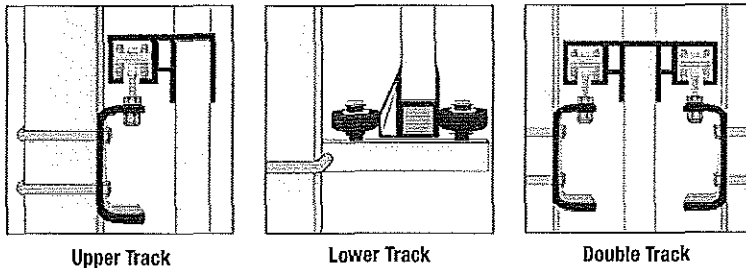


Aluminum Cantilever Gates

Industrial Series Mill Finish

These gates are manufactured with mill finish aluminum and never require painting. Both chainlink and wood are common filler material, but just about any other filler material can be specified to meet unusual jobsite requirements.

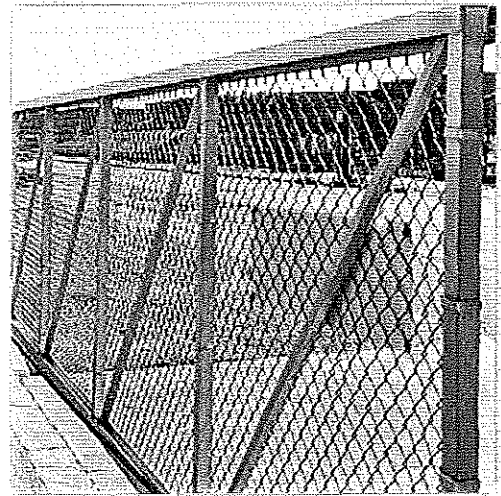
Ultra Cantilever Gate frames and tracks are fabricated from Ultram Alloy, a 6005-T5 alloy with a minimum 35,000 psi. Truck assemblies consist of two heavy-duty swivel trucks on four horizontal wheels with factory sealed and lubricated bearings. There are two high-impact lateral wheels for proper alignment of the truck within the top track. Top tracks conceal truck assemblies for protection against the elements. All truck assemblies are designed to reduce lateral movement. Single track and double track models are available.



Upper Track

Lower Track

Double Track



Industrial Series Mill Finish Cantilever Gate



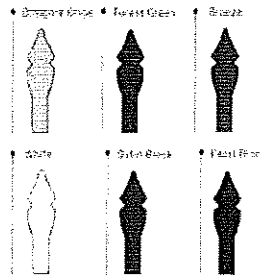
Industrial Series Cantilever Gate

Designer Accessories

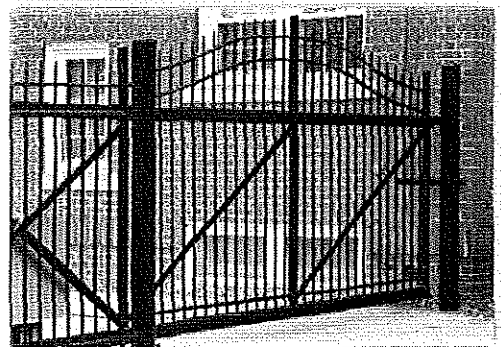
Ultra Gates are a functional and attractive addition wherever they are used, and our cast aluminum designer accessories make an even bolder architectural statement. There are scrolls, butterflies, circles and two styles of finials that can be integrated into your gate design.

Architecturally Appealing Colors

Ultra Fencing, Railing, Gates and Designer Accessories are available in six classic colors as well as custom specified hues. All colors are applied with a special Powercoat™ finish to resist harsh weather and heat. Custom colors are available with a modest upcharge.



Colors shown represent an approximate comparison and may vary slightly from actual product color.



Industrial Series Cantilevered Estate Gate

Environmentally Responsible



Ultra is proud to use recycled aluminum in our products. Aluminum is the most commonly recycled metal in the world. Our powder coating process is environmentally friendly and virtually pollution-free.



ULTRAFENCE.COM | 800.656.4420

