

MUSKEGON COUNTY BOARD OF COMMISSIONERS
MUSKEGON COUNTY, MICHIGAN
AGENDA

WAYS AND MEANS

Hall of Justice
990 Terrace, Muskegon, MI
May 3, 2012 - 3:30 p.m.

Lewis Collins, Chair
Scott Plummer, Vice-Chair

-
1. Call to Order
 2. Roll Call
 3. Approval of the Minutes of April 17, 2012
 4. Public Comment (on an agenda item)
 5. Items for Consideration
 - WM12/05 – 58 (Administration) Approve accounts payable
 - WM12/05 – 59 (Administration) Authorize the Finance and Management Services Director to adjust the FY2011 allocation to Brookhaven, adjust the accounts receivable allowance and execute a loan agreement
 - WM12/05 – 60 (Administration) Accept the proposed reclassification of Account Clerk II to Grant Specialist
 - WM12/05 – 61 (Mental Health) Authorize the Community Mental Health Director to sign a contract amendment with Milliman, Inc., for a one-time increase in the cap to their current Actuarial Services contract
 - WM12/05 – 62 (Public Works) Approve Bulletin #10 for the Hall of Justice 1st and 2nd floor renovation project

Public Comment

Persons may address the Commission during the time set aside for Public Comment or at any time by suspension of the rules. All persons must address the commission and state their name for the record. Comments shall be limited to two (2) minutes for each participant, unless time is extended prior to the public comment period by a vote of a majority of the commission.

Ways and Means Committee Meeting

Agenda

May 3, 2012

Page two

6. Old Business
7. New Business
8. Public Comment (on a new topic)
9. Adjournment

AMERICAN DISABILITY ACT POLICY FOR ACCESS TO OPEN MEETINGS OF THE MUSKEGON COUNTY BOARD OF COMMISSIONERS AND ANY OF ITS COMMITTEES OR SUBCOMMITTEES

The County of Muskegon will provide necessary reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered at the meeting, to individuals with disabilities who want to attend the meeting upon 24-hours notice to the County of Muskegon. Individuals with disabilities requiring auxiliary aids or services should contact the County of Muskegon by writing or calling. Administration, 990 Terrace Street, Muskegon, MI 49442 (231) 724-6520

**Muskegon County
Ways & Means Committee Meeting
April 17, 2012
3:30 p.m.
Hall of Justice, 4th Floor
990 Terrace
Muskegon, MI**

Lewis Collins, Chair

Scott Plummer, Vice-Chair

MINUTES

CALL TO ORDER

The meeting was called to order by Commissioner Collins at 3:30 p.m.

ROLL CALL

Present: Lewis Collins, Benjamin Cross, James Derezinski, Marvin Engle,
Alan Jager, Anthony Longmire, Kenneth Mahoney, Scott Plummer,
Robert Scolnik, John Snider, Rillastine Wilkins

APPROVAL OF MINUTES

It was moved by Engle, supported by Wilkins, to approve the regular minutes of the April 5, 2012, meeting as written. Motion carried.

PUBLIC COMMENT/AGENDA ITEM

None.

ITEMS FOR CONSIDERATION

WM12/04 – 52 It was moved by Engle, supported by Longmire, to approve payment of the accounts payable of \$3,105.850.91 covering the period of March 31, 2012 through April 10, 2012, as presented by the County Clerk. Motion carried.

WM12/04 – 53 It was moved by Engle, supported by Mahoney, to authorize the Chairman of the County Board of Commissioners to enter into and sign the Memorandum of Understanding between Muskegon County, and the Cities of Muskegon and Muskegon Heights for the submission of the JAG grant by the City of Muskegon. Motion carried.

- WM12/04 – 54 It was moved by Engle, supported by Plummer, to approve the Revised Freedom of Information Act Policy & Procedure Guide as presented. Motion carried.
- WM12/04 – 55 It was moved by Engle, supported by Cross, to approve the resolution establishing the 2012 equalized valuation for Muskegon County as determined and submitted by the Muskegon County Equalization Department. Motion carried.
- WM12/04 – 56 It was moved by Engle, supported by Plummer, to allow Human Resources to seek proposals for risk management related vehicle damage in order to establish a preferred vendor listing. Motion carried.
- WM12/04 – 57 It was moved by Scolnik, supported by Longmire, to allow Human resources to bid a Professional Liability insurance policy to cover CMH psychiatrists. Motion carried.
- WM12/04 – 58 It was moved by Derezinski, supported by Longmire, to allow the Department of Employment and Training to seek proposals for forty (40) WYSE X90M7 thin client laptops to be used in two (2) charging computer carts to implement the Career Connect Program. Motion carried.

OLD BUSINESS

None.

NEW BUSINESS

None.

PUBLIC COMMENT/NEW TOPIC

None.

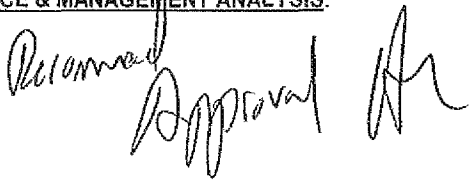

ADJOURNMENT

There being no further business to come before the Ways & Means Committee, the meeting adjourned at 3:52 p.m.

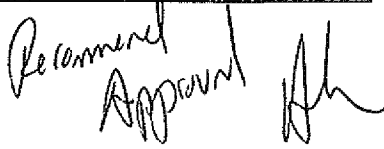
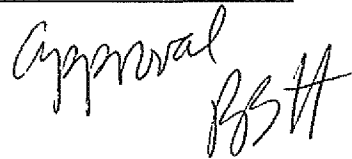
REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE Ways & Means		BUDGETED <input type="checkbox"/>	NON-BUDGETED <input type="checkbox"/>	PARTIALLY BUDGETED <input type="checkbox"/>
REQUESTING DEPARTMENT Administration		COMMITTEE DATE May 3, 2012		REQUESTOR SIGNATURE Bonnie Hammersley
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)				
Accounts payable - already distributed.				
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)				
I move to approve payment of the accounts payable of \$6,546,161.08 covering the period of April 11, 2012 through April 27, 2012, as presented by the County Clerk.				
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)				
<u>HUMAN RESOURCES ANALYSIS:</u>		<u>FINANCE & MANAGEMENT ANALYSIS:</u> Recommend Approval <i>[Signature]</i>		
<u>CORPORATE COUNSEL ANALYSIS:</u>		<u>ADMINISTRATOR RECOMMENDATION:</u> approval <i>[Signature]</i>		
AGENDA DATE:				
5/3/12		AGENDA NO :		BOARD DATE:
WIN 12/05-58		5/8/12		PAGE NO.

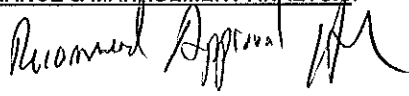
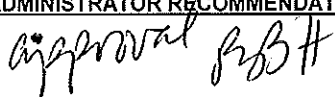
REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE Ways & Means		BUDGETED NON-BUDGETED PARTIALLY BUDGETED		
REQUESTING DEPARTMENT Administration		COMMITTEE DATE May 3, 2012		REQUESTOR SIGNATURE Bonnie Hammersley
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)				
<p>It has recently come to light that Brookhaven has been referring to what it calls a "special reserve fund." In that fund it has carried forward a negative equity amount as well as what are believed to be uncollectable long-term receivables of \$1 million dollars. The County have been advised by the auditors that with the implementation of GASB 54 in 2011, this form of "record keeping" is not consistent with generally accepted accounting principles, and therefore, steps must be taken to 1) deal with any long term non-collectable receivables; and 2) address the negative equity amount that has been carried forward in this same account. The proposal is to move Brookhaven income into an enterprise fund. This would be a more long-term proposal. As to the immediate problem, the proposal is to loan Brookhaven a sufficient amount of funds to zero out this remaining special reserve fund. The funds necessary to do this would come from the general fund and they would be lent at a current market interest rate and with a specific term.</p>				
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)				
<p>To authorize the Finance & Management Services Director to adjust the FY2011 allocation to Brookhaven, adjust the accounts receivable allowance and execute a loan agreement in the amount of \$2,325,000 payable on ten (10) year amortization schedule at an interest rate equal to prime.</p>				
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)				
<u>HUMAN RESOURCES ANALYSIS:</u>		<u>FINANCE & MANAGEMENT ANALYSIS:</u>		
				
<u>CORPORATE COUNSEL ANALYSIS:</u>		<u>ADMINISTRATOR RECOMMENDATION:</u>		
				
AGENDA DATE: 5/3/12	AGENDA NO.: W/M 12/05-59	BOARD DATE: 5/8/12	PAGE NO.	

REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE Ways & Means		BUDGETED NON-BUDGETED PARTIALLY BUDGETED X		
REQUESTING DEPARTMENT Administration	COMMITTEE DATE May 3, 2012	REQUESTOR SIGNATURE Heath Kaplan		
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)				
<p>Due to recent employment movement within the Finance & Management Services Division, staff is recommending the following reclassification:</p> <p>Accounting Department – Account Clerk II (\$10.97 - \$15.58) to Grant Specialist (\$15.46 - \$22.51)</p> <p>This request is within the FY12 Budget and is an effort to support the grant activities of the County. The proposed FY13 Budget will include offsetting expense reductions to fund the growth of the position.</p>				
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)				
Move to accept the proposed reclassification of Account Clerk II (GU00138) to Grant Specialist (GU00240).				
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)				
<u>HUMAN RESOURCES ANALYSIS:</u> Recommended Approval - D. Groeneveld		<u>FINANCE & MANAGEMENT ANALYSIS:</u> 		
<u>CORPORATE COUNSEL ANALYSIS:</u>		<u>ADMINISTRATOR RECOMMENDATION:</u> 		
AGENDA DATE: 5/13/12	AGENDA NO.: WM12/05--60	BOARD DATE: 5/8/12	PAGE NO.	

REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE <p style="text-align: center; font-weight: bold;">Ways and Means</p>	BUDGETED NON-BUDGETED PARTIALLY BUDGETED <p style="text-align: center;">X</p>		
REQUESTING DEPARTMENT Mental Health	DATE May 3, 2012	REQUESTOR SIGNATURE Julia Rupp, Executive Director	
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)			
<p>Authorization is requested for Community Mental Health (CMH) Services to increase the cap of the contract with Milliman, Inc. (15800 W. Bluemound Road, Brookfield, WI 53005) from \$20,000.00 to \$45,000.00 in order to add the completion of a new fee evaluation service to an already existing contract, effective May 1, 2012 through September 30, 2012.</p> <p>Milliman, Inc. has been contracted by CMH to complete the actuarial review services in the determination of the amount necessary to establish and fund the Internal Service Fund for CMH for many years. CMH is currently in need of a review of our fees for services. The last time CMH fees were reviewed by finance staff and changed was in March 2010. This is a specialized actuarial service for which Milliman has a repository of skill, which cannot be replicated without significant start-up expense. This is also a unique service and there is a limited array of vendors as well as an immediate need for the service.</p> <p>The one-time increase in the cap of this current contract will allow for Milliman to complete the agency's fee evaluation service before the end of this fiscal year.</p>			
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)			
<p>I move to authorize the Community Mental Health Director to sign a contract amendment with Milliman, Inc. for a one-time increase in the cap to their current Actuarial Services contract from \$20,000.00 to \$45,000.00, effective May 1, 2012 through September 30, 2012, in order to complete the agency's new fee evaluation service before the end of this fiscal year.</p>			
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)			
<u>HUMAN RESOURCES ANALYSIS:</u>	<u>FINANCE & MANAGEMENT ANALYSIS:</u> 		
<u>CORPORATE COUNSEL ANALYSIS:</u> Concur - T. Williams	<u>ADMINISTRATOR RECOMMENDATION:</u> 		
AGENDA DATE: 5/3/12	AGENDA NO.: WM12/05-61	BOARD DATE: 5/8/12	PAGE NO.



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Brookfield, WI 53005
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Fax +1 262 923 3680

milliman.com

Larry J Pfannerstill, FSA, MAAA
Principal and Consulting Actuary

larry.pfannerstill@milliman.com

April 20, 2012

Ms. Julia Rupp
Director
Community Mental Health Services of Muskegon County
376 Apple Avenue
Muskegon, MI 49442-3466

Re: Proposal to Develop Provider Fee Schedule

Dear Brandy,

Thank you for contacting Milliman, and specifically me, to assist Community Mental Health Services of Muskegon County (CMH) to develop a provider fee schedule. This letter will summarize our understanding of the scope of the project, the approach we intend to take to develop the fee schedule, and the estimated timing and cost. Based on our previous discussions, we have already reviewed the information you provided and have begun processing the data.

PROJECT SCOPE

CMH uses a fee schedule by service code as a basis for internal cost analysis and to charge for services outside of the network. You previously developed the fee schedule internally using a legacy spreadsheet that has existed for a number of years. CMH would like Milliman to build a new fee schedule from the "bottom-up" which reflects the current salaries of the providers, as well as the level and frequency of services in each of the different programs utilized by CMH. You have suspicions that by updating the same worksheet for several years, the relativities between the fees for different services and providers may not reflect the underlying relative value or true cost of the service.

OUR PROPOSED METHOD

Milliman will develop a fee schedule by service code for fiscal year 2012 (FY12) (i.e., October 1, 2011 to September 30, 2012), using the following methodology:

- > We will allocate the proportion of total units, based on the durations you provided for each service code, to the providers that provided those services in FY11 (e.g., Doctor X provided 10% of the units for CPT code H0081).
- > CMH provided Milliman with indirect expenses for each program for FY11. We will trend the indirect expenses to FY12 using annual trend assumption provided by CMH or by CPI-U as a default. We will then allocate the trended amount from the column labeled "Difference" to each provider based on the volume of each provider's utilization within each program (e.g., Doctor X provided 25% of the services in Program A, therefore, 25% of the indirect expenses for Program A are allocated to Doctor X).

- > CMH provided Milliman with salary and fringe benefit expenses (i.e., direct expenses) for each provider by program for FY12. We will use these direct expenses for FY12 unless directed by CMH to increase salaries or other direct expenses by a specific amount.
- > We will investigate other State's provider fee schedules as a basis for relative value units (RVUs) for each of the service. As a default, we will use the values in the "Duration" column of the Data tab in the file "FY12 Rates" provided by CMH. We will ignore any service codes where the Duration or MDCH Rate (column I) is blank.
- > Using the total indirect and direct expenses for each provider, the proportion of utilization allocated to each provider, and the relative value of each service code, Milliman will calculate the expected cost for each service code in FY12.
- > Milliman will provide a table containing the current FY11 fees and the proposed FY12 fee for each service code.
- > The fee schedule will exclude service provided by Indian Bay or Brinks facilities. However, we will develop per diem rates for these facilities based on information provided by CMH.

The intent of the new fee schedule is to pay out-of-network providers consistent with the expected direct and indirect expenses and to be overall cost neutral with the expected expenditures under the current fee schedule. However, since the development of the new fee schedule depends heavily on the mix of services and projection of expenses, the actual expenditures under the new fee schedule will probably be different (higher or lower) than the expenditures that would have been paid under the current fee schedule, especially for any specific provider. CMH should continue to monitor the expenditures and underlying costs under the new fee schedule and continue to make future refinements to obtain its financial goals.

ESTMATED TIMING AND FEES

Milliman bills on a time and expense basis. We strive to manage all projects so that all work is done at the most cost efficient staff level. All aspects of this project, including our hourly rates, will adhere to the Actuarial Services Agreement signed January 4, 2012.

We expect to complete the project as outlined above by May 16, 2012 assuming we proceed as outlined above. We understand that you may want to present the fee schedule at the Board of Directors meeting in late May.

The estimated cost to complete the project is between \$30,000 and \$45,000. This estimate assumes there will be one round of minor revisions to a preliminary fee schedule which we will provide you for review.

Milliman bills all travel and overnight mail service expenses at cost. The estimate above excludes any travel for an on-site meeting at your offices. However, we would welcome the opportunity to present the results in person at your request.





Ms. Brandy Carlson
April 20, 2012
Page 3

Brandy, thank you again for contacting us to assist CMH with this project. Please let us know if we need to discuss any of the information above. If you agree with the proposal as written, please sign this letter below and return it to us for our records.

Please contact me at (262) 796-3424 with any questions regarding this information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Larry Pfannerstill'.

Larry J. Pfannerstill, FSA, MAAA
Principal and Consulting Actuary

LJP/cm

Accepted by:

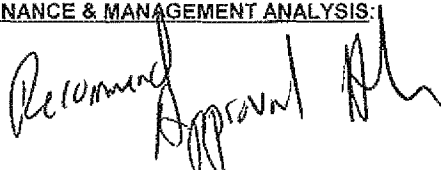
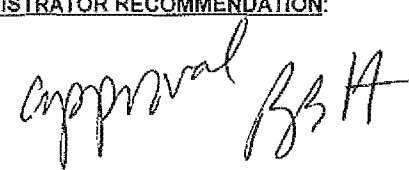
Signature

Print Name

Company

Date

REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE Ways & Means		BUDGETED X	NON-BUDGETED □	PARTIALLY BUDGETED □
REQUESTING DEPARTMENT Public Works		COMMITTEE DATE May 3, 2012		REQUESTOR SIGNATURE John Warner
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)				
<p>Attached is Bulletin #10 for the Hall of Justice 1 & 2 renovation project (RFB-10-1739). This bulletin includes changes in the first floor heating system to make up for incorrect sizing of components in the original plan. The cost for Bulletin #10 is an increase of \$10,498 to the project bringing the total project cost at present to \$2,154,055.22. Costs will be paid from Hall of Justice renovation fund 4130-4131.</p>				
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)				
<p>I move to approve Bulletin #10 for the Hall of Justice 1st & 2nd floor renovation project (RFB-10-1739) in the amount of \$10,498 bringing the total project cost to date to \$2,154,055.22 with costs being paid from the Hall of Justice renovation fund 4130-4131.</p>				
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)				
<u>HUMAN RESOURCES ANALYSIS:</u>		<u>FINANCE & MANAGEMENT ANALYSIS:</u>		
				
<u>CORPORATE COUNSEL ANALYSIS:</u>		<u>ADMINISTRATOR RECOMMENDATION:</u>		
				
AGENDA DATE: 5/3/12	AGENDA NO.: wm12/05-62	BOARD DATE: 5/8/12	PAGE NO.	

BULLETIN NO. 10

<i>DATE OF ISSUANCE</i>	March 27, 2012
<i>PROJECT</i>	1 st and 2 nd Floor Michael E. Kozba Hall of Justice Renovation 990 Terrace Street Muskegon, Michigan 49442
<i>OWNER</i>	Muskegon County
<i>ARCHITECT'S PROJECT NO.</i>	06-840.32
<i>ORIGINAL CONTRACT DATE</i>	February 24, 2010

GENERAL NOTICE

This information is issued after release of original Contract to inform the Contractor of the intent to make changes and/or additions to the Project.

This is not an order to proceed. The Contractor shall submit changes in Contract Sum and Contract Time, for each item for approval and direction before proceeding.

If accepted, the Contractor will be required to furnish all materials, labor, and supervision required to properly and completely execute the Work described in that item.

The provisions of the Contract Documents shall govern all Work included herein unless otherwise noted.

DOCUMENTS INCLUDED IN THIS BULLETIN

This Bulletin includes two pages of text and the following documents:

- Contract Conditions: None.
- Specification Sections: None.
- Sketches: B10-M1.
- Drawings: None.

BUL-10 Item No. 1 - VAV Terminal Unit Sequence of Operation

Reference Specification Section 23-0993 Sequence of Operation (Not Reissued)

See 3.2 VAV Terminal Unit Sequence of Operation: Revise the control sequence during heating season to modulate from minimum CFM to maximum CFM during the heating cycle. The heating coil control valve is to be opened 100% prior to the VAV box increasing to a higher CFM. This will apply for First and Second Floor completed work.

BUL-10 Item No. 2 - AHU-1 Discharge Plenum

Reference Sheet M101 (Not Reissued) and Sketch B10-M1 (Issued Herewith): Revise AHU-1 discharge plenum as shown on Sketch B10-M1.

BUL-10 Item No. 3 - Revise HS/R and Total Flow Rate

Reference Sheet M201 (Not Reissued)

Revise 3/4" HS/R serving TU-154 and TU-157 to 1" then reducing to 3/4" after TU145
Revise 3/4" HS/R serving TU-150 and TU-151 to 1" then reducing to 3/4" after TU1150
Revise Total flow rate serving 2nd floor to 103 gpm.

BUL-10 Item No. 4 - AHU-1 Schedule and Terminal Unit Schedule

Reference Sheet M501 (Not Reissued)

AHU-1 Schedule:

Revise AHU-1 flow rate to 56 gpm.

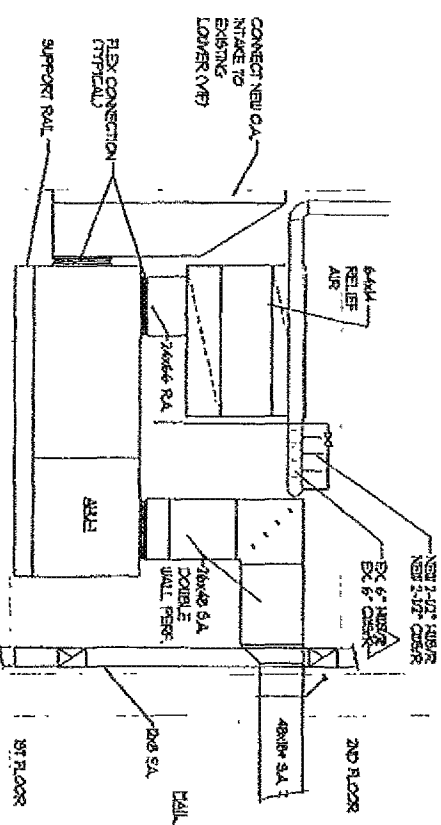
Terminal Unit Schedule:

Revise the following terminal unit boxes to 1.8 gpm: TU-102, TU-103, TU-114, TU-116, TU-126, TU-131, TU-134, TU-135, TU-157, TU158 and TU-159

Revise the following Terminal unit boxes to 2.5 gpm: TU-127, TU-139, TU-150 and TU-154

Revise the following Terminal unit boxes to 4 gpm: TU-112, TU- 137, TU-145 and TU-151.

END OF BULLETIN



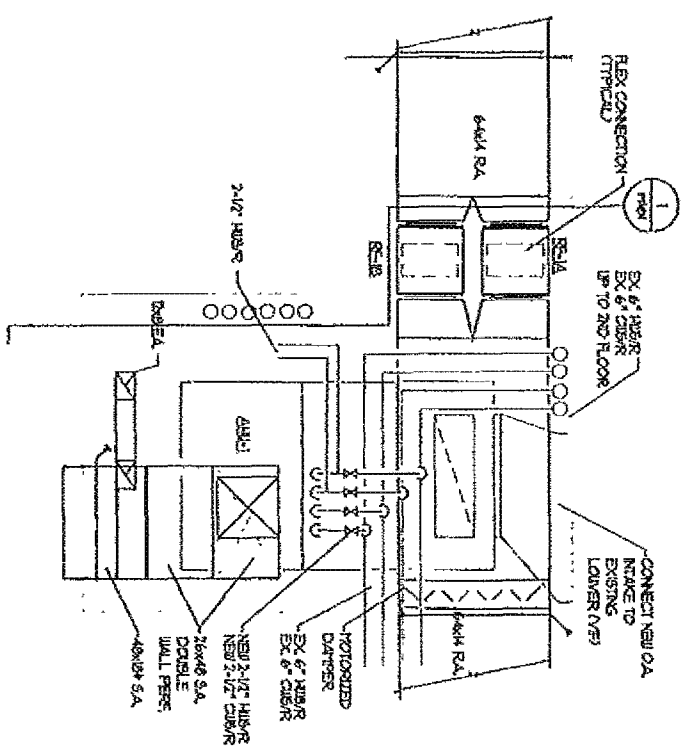
FIRST FLOOR MECHANICAL ROOM SECTION

SCALE: 1/4" = 1'-0"

M101

FIRST FLOOR ENLARGED MECHANICAL ROOM

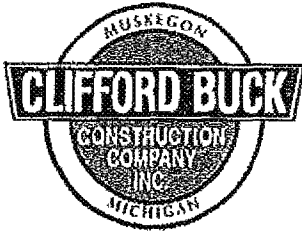
SCALE: 1/4" = 1'-0"



FIRST FLOOR SHEET METAL
 1ST & 2ND FLOOR MICHAEL E. KOEZA HALL OF JUSTICE RENOVATIONS
 MUSKOGEE COUNTY

TowerPinkster
 Making it Real

2012 Addendum
 BULLETIN NO.: B-10
 REFER TO DRAWING: M 101
B10-M1
 MARCH 28, 2012
 05-3440.32



CLIFFORD BUCK CONSTRUCTION COMPANY INC.

500 Irwin Avenue
Muskegon, Michigan 49442
231-726-4913
Fax 231-728-7410
www.cliffordbuckconstruction.com

1st and 2nd FLOOR MICHAEL E. KOBZA HALL of JUSTICE RENOVATION BULLETIN NO. 10 PRICE BREAKDOWN

Bul-10 - Item No. 1 - VAV Terminal Unit Sequence of Operation

Subcontractors:

<u>DHE Plumbing & Mechanical</u>	\$1,996
Subtotal	\$1,996
General Conditions	\$70
Fee	\$103
Bonds	\$31
<u>Total</u>	\$2,200

Bul-10 - Item No. 2 - AHU-1 Discharge Plenum

Subcontractors:

<u>DHE Plumbing & Mechanical</u>	\$2,100
Subtotal	\$2,100
General Conditions	\$74
Fee	\$109
Bonds	\$33
<u>Total</u>	\$2,315

Bul-10 - Item No. 3 - Revise HS/R and Total flow Rate

Subcontractors:

<u>DHE Plumbing & Mechanical</u>	\$527
Subtotal	\$527
General Conditions	\$18
Fee	\$27
Bonds	\$8
<u>Total</u>	\$581

Bul-10 - Item No. 4 - AHU-1 Schedule and Terminal Unit Schedule

Subcontractors:

<u>DHE Plumbing & Mechanical</u>	\$4,900
Subtotal	\$4,900
General Conditions	\$172
Fee	\$254
Bonds	\$77
<u>Total</u>	\$5,402

Total Cost Bulletin No. 10 \$10,498
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5001 40th ave
 Hudsonville MI 49426
 WWW.DHEPLUMBING.COM
 Phone: 616-896-8414
 Fax: 616-896-8565

Date: 4/11/12

To: Clifford Buck Construction
 ATTN: Andy Zorn
 Job name: Muskegon County HOJ 1st & 2nd FL
 Location: Muskegon, MI
 Prepared by: Eric Heyboer
 RE: Bulletin #10

We are pleased to quote you the following

Bull-9 Item #1

- Revise the control package per write up

<u>Direct Labor & Material</u>		
Labor 0 hrs @ 64.00	\$	0.00
Material	\$	0.00
Tax 6%	\$	0.00
Subtotal	\$	0.00
10 %	\$	0.00
Total	\$	0.00
 <u>Subcontractors</u>		
Honeywell	\$	1,900.80
DHE 5%	\$	95.04
Total	\$	1,995.84
 Total Combined	\$	 1,995.84

This Quote is void after 30 days

Bull #10 Item #2

- Revise AHU-1 discharge plenum as shown on sketch B10-M1

Direct Labor & Materials

Labor 6 hrs @ 64.00	\$ 384.00
Material	\$ 1,439.00
Tax 6%	\$ 86.34
Subtotal	\$ 1,909.34
10%	\$ 190.93
Total	\$ 2,100.27

Bul-10 Item # 3

- Revise hydronic piping sizes per item #3

Direct Labor & Materials

Labor hrs 6 @ 64.00	\$ 384.00
Material	\$ 90.00
Tax 6%	\$ 5.40
Sub Total	\$ 479.40
10%	\$ 47.94
Total	\$ 527.34

Bull-10 Item #4

- Revise the terminal units to 1.8 gpm per #4 write up.
- Revise the terminal units to 2.5 gpm per #4 write up
- Revise the terminal units to 4 gpm per #4 write up.

Direct Labor & Materials

Labor 16 hrs @ 64.00	\$ 1,024.00
Material	\$ 100.00
Tax 6%	\$ 6.00
Sub Total	\$ 1,130.00
10%	\$ 113.00
Total	\$ 1,243.00

Subcontractors

Honeywell	\$ 3,482.57
DHE 5%	\$ 174.12
Total	\$ 3,656.69

Total Item #4 \$ 4,899.69

Total Bull #10 ADD \$ 9,523.14

This Quote is void after 30 days